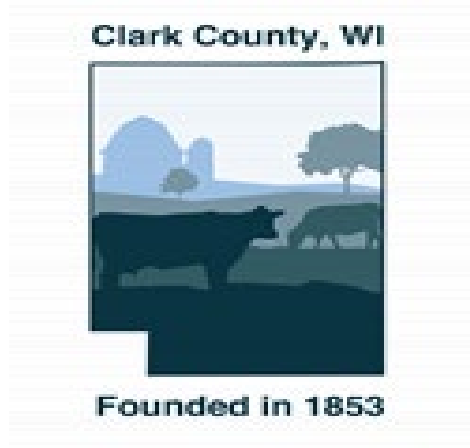




Clark County Wisconsin

County Boardroom AVS Refresh

Request for Proposals

Proposals Due:

Nov 10th, 2026, 4:30pm

ABSTRACT

Clark County is seeking too contract with prospective vendor to provide solution to upgrade existing County Boardroom AV system at the Clark County Courthouse Facility, 517 Court Street, Neillsville, WI 54456.

PART 1 – GENERAL

1.1 PURPOSE

- A. This document outlines the project scope and requirements for upgrade of the existing Clark County Boardroom Audio Visual System (AVS).
- B. Clark County Wisconsin is seeking bids to upgrade existing County Boardroom AVS. The purpose of the project is to provide adequate technical support for hosting meetings and training for local and remote attendees.
- C. The selected bidder to supply, provision and commission requested products and services.

1.2 BACKGROUND AND OVERVIEW

- A. The current AVS (Audio Visual System) at Clark County has a limited capacity and is challenged to address meeting and training AV requirements absent the upgrade. The County boardroom is used by multiple governmental departments and agencies. It is required to upgrade/replace AVS (audio and video components) and integrate with existing infrastructure to meet communications requirements when hosting meetings. Upgrade of existing AVS is make the solution more easily manageable, improve reliability and reduce complexity to operate. Proposed design to provide interoperability with hosted Video Conferencing Services (Zoom, Microsoft Teams, Google Meet, and Cisco Webex), as well as provide the ability to live stream County Board Meetings to the public in the future.
- B. The AVS upgrade project will help to provide delivery of public and employee training and meetings. The Clark County Boardroom is composed of a single room. Floor plans, dimensions and construction are provided in appendices. Secured communication room across hall from County Boardroom will source network connectivity for data and voice communications and is to receive any equipment that is to be secured and remotely controlled from in County Boardroom.
- C. This project will upgrade existing AVS through requested hardware, software, services and support. Upgrade is to integrate with existing Clark County Boardroom Projector, Displays and Microphones on Dias (raised platform at front of room with seating) and podium. The new AVS shall provide an intuitive “user-friendly” interface.
- D. **Clark County is providing a bid specification in this proposal request.** Clark County retains right to accept or reject an equivalent to the bid specifications at Clark County’s sole discretion. Integration between customer-provided components is important to the county for ensuring availability of desired AVS features.

Note that all proposed AVS components are desired to be pre-qualified by Q-SYS with proposal by a Q-SYS certified channel partner.

- E. All hardware, peripherals, and equipment are to be installed onsite, on premises. Software configuration may be performed onsite or through prearranged remote access provided by Clark County to help reduce delivery costs if deemed feasible and authorized by both Clark County and respondent to bid.
- F. Bid must include all pricing and be inclusive of installation services, hardware, required software licensing, ongoing maintenance, support. Bidder to provide information for all products proposed, including implementation, training on basic use, and other professional services as specified in this request for bid.

1.3 PROJECT RATIONALE AND TIMEFRAME

This project supports Clark County’s ongoing efforts to provide appropriate technology that is reliable and efficient for meetings in county boardroom. The project intent is to better the available services. It is expectation of the County to constrain and support the project such that the selected solution can be awarded and fully functional within the 2027 calendar year.

PROJECT SCHEDULE

Posting of Request for Bids:	Oct 6, 2026
Questions or Walk-Through:	Upon request prior to bid due date
Bid Due Date:	Tues, November 10 th , 2026 by 4:30 pm
Bid Award Date:	Friday, November 13 th .
Project Completion Date:	On or before January 15th, 2027

1.4 SUMMARY

- A. This document specifies minimum requirements requested for the upgrade to the existing County Boardroom Audio Video System at the Clark County Courthouse Facility.

The project bid shall include at minimum the following:

1. Audio Video System (AVS) components defined in attachments

- a. Hardware, software, licensing and support defined in this document
- b. Mounting accessories required for installation of specified components
- c. Installation and software configuration of components
- d. Integration with existing customer provided components listed
- e. Integration of existing AVS components identified for reuse.

2. Service Requirements (Licensing, Warranty, Maintenance, Training and Support)

- a. All licensing to be perpetual, unless specifically identified in a bid response
- b. Components are requested to have a minimum 3 year warranty
- c. Option for Manufacturer virtual classroom training covering administration and end-use
- d. All software as components to project to include 3 years maintenance and manufacturer support
- e. All future software upgrades for fixes and minor enhancements must be furnished to County and available at no-charge for term of 3 years maintenance and manufacturer support contract. Software upgrades that add functionality may be added at negotiated cost.
- f. 120 day post-install warranty to address defects of components not covered by warranty or support requirements listed above.

3. Division of Work

Clark County shall provide:

- a. Facilities access for onsite work during normal business hours unless specifically requested in bid response as requirement.
- b. Rack space in telecommunications closet for patch panels, power and network switch ports to serve all components utilizing existing resources.
- c. Windows 11 computers to host county employees and AVS management software for the management and video conferencing control of AV system software.

ATTACHMENT - A1 COUNTY BOARDROOM AV OVERVIEW

The existing audio video system is operational, in service and owned by Clark County. Descriptions of the existing system of hardware to be retained or reused are provided below.

Located at County Board Desk / Dias Front of Room - 13’ Width x 26” Depth x 32 ½” Height

Qty.	Description
1	ViewSonic VG2439SMH 24” LCD Monitor (County Computer Monitor, Keyboard, Mouse)
2	Acer K202HQL 19.5” LCD Monitor (County Presentation Monitor)
3	HDMI Input Cables (BYOD Input)
1	Shure MX393/C Microflex Cardioid Boundary Microphone (County Dias Microphone)
1	Shure MX418D/S 18” SuperCardioid Desktop Gooseneck Microphone (County Dias Microphone)

Located at Podium – 27 ½” Width x 20 ½” Depth x 30” Height

Qty.	Description
1	Acer K202HQL 19.5” LCD Monitor (County Presentation Monitor)
1	HDMI Input Cables (BYOD Input)
1	Shure MX418D/S 18” SuperCardioid Desktop Gooseneck Microphone (County Dias Microphone)

Located on Ceiling Room Projector, and Screen Behind Podium

Qty.	Description
1	Maxell MP-WX5603 Projector (County Projector Ceiling Mounted)
1	Da-Lite 77290 Model C Manual Projection Screen 105” x 140” (County Screen Wall over Dias)

COUNTY BOARDROOM DESCRIPTION

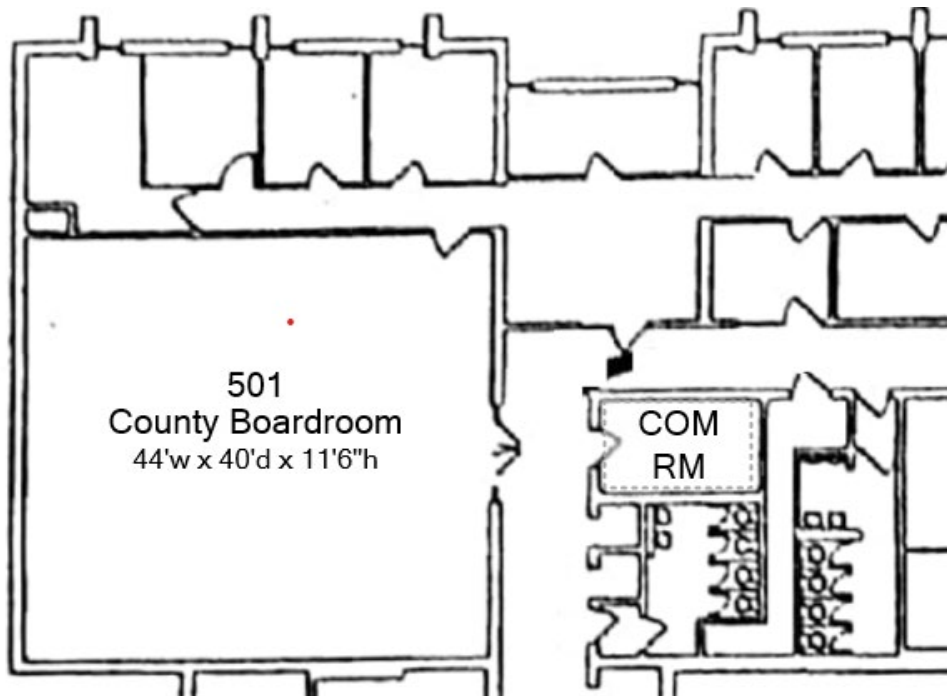


Image 1: County Boardroom and Communications Room Floor Plan

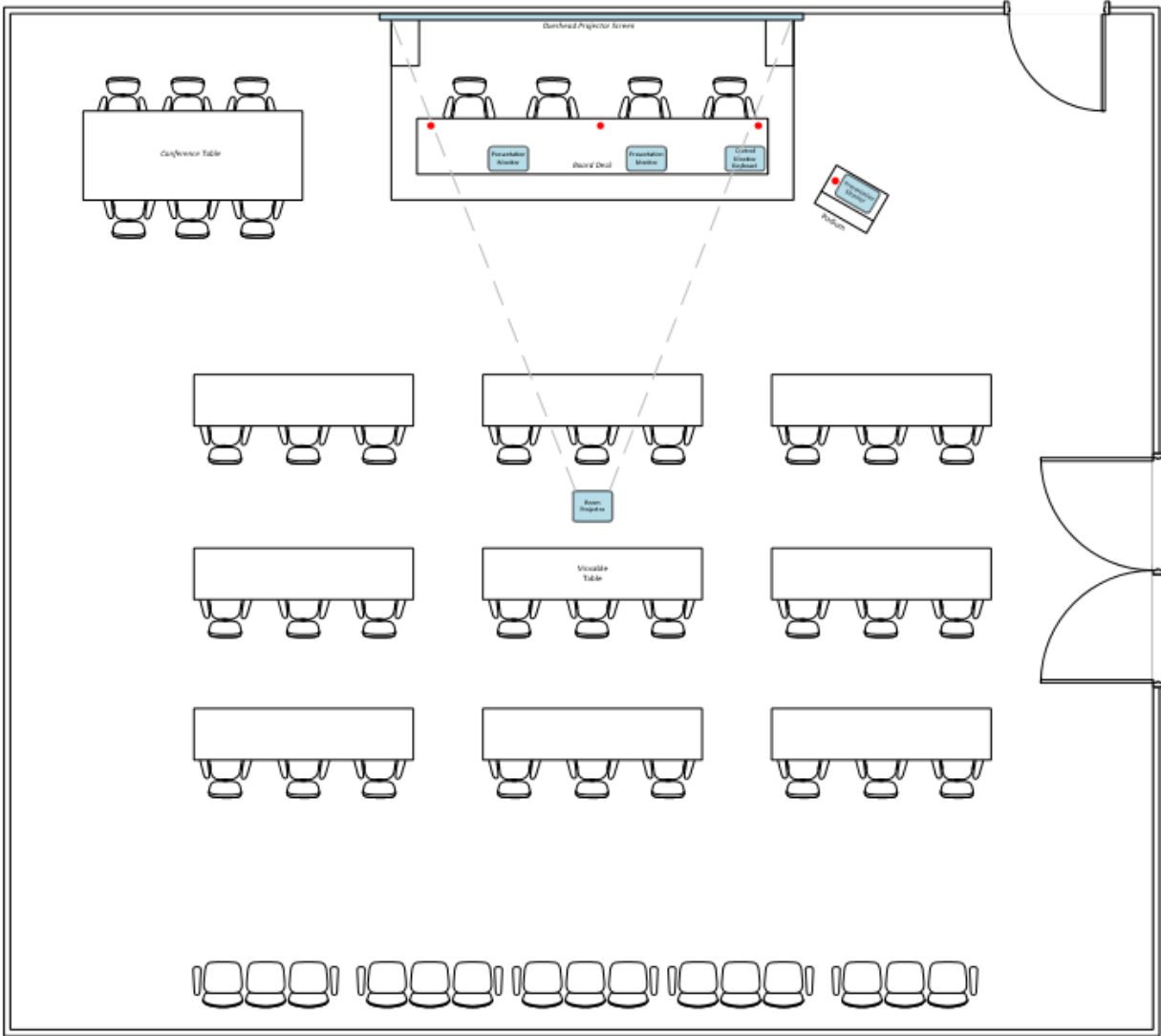


Image 2: County Boardroom Default Furniture Arrangement

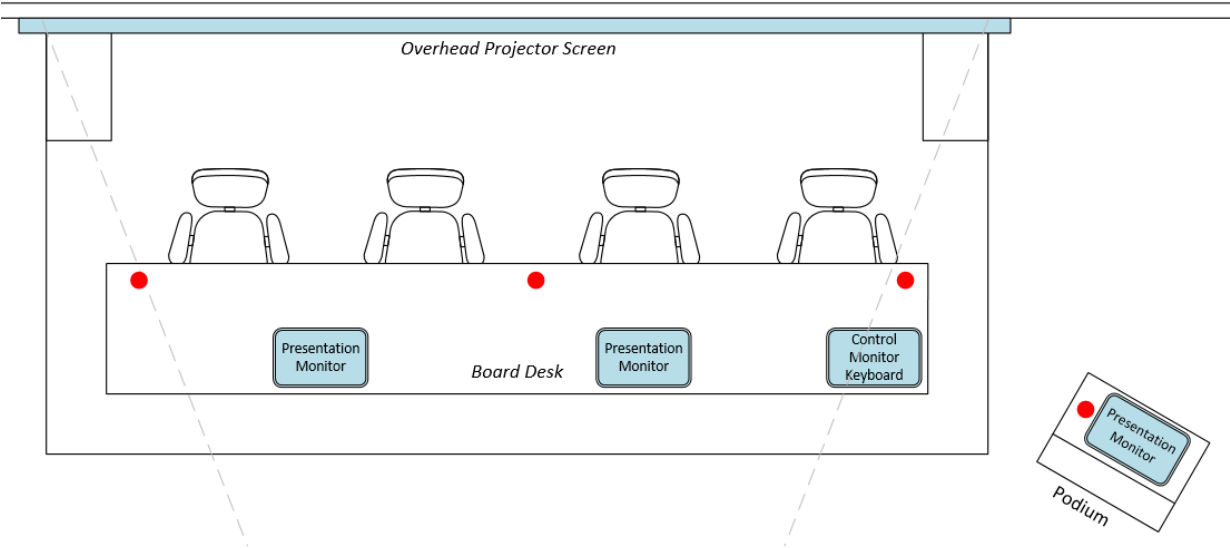
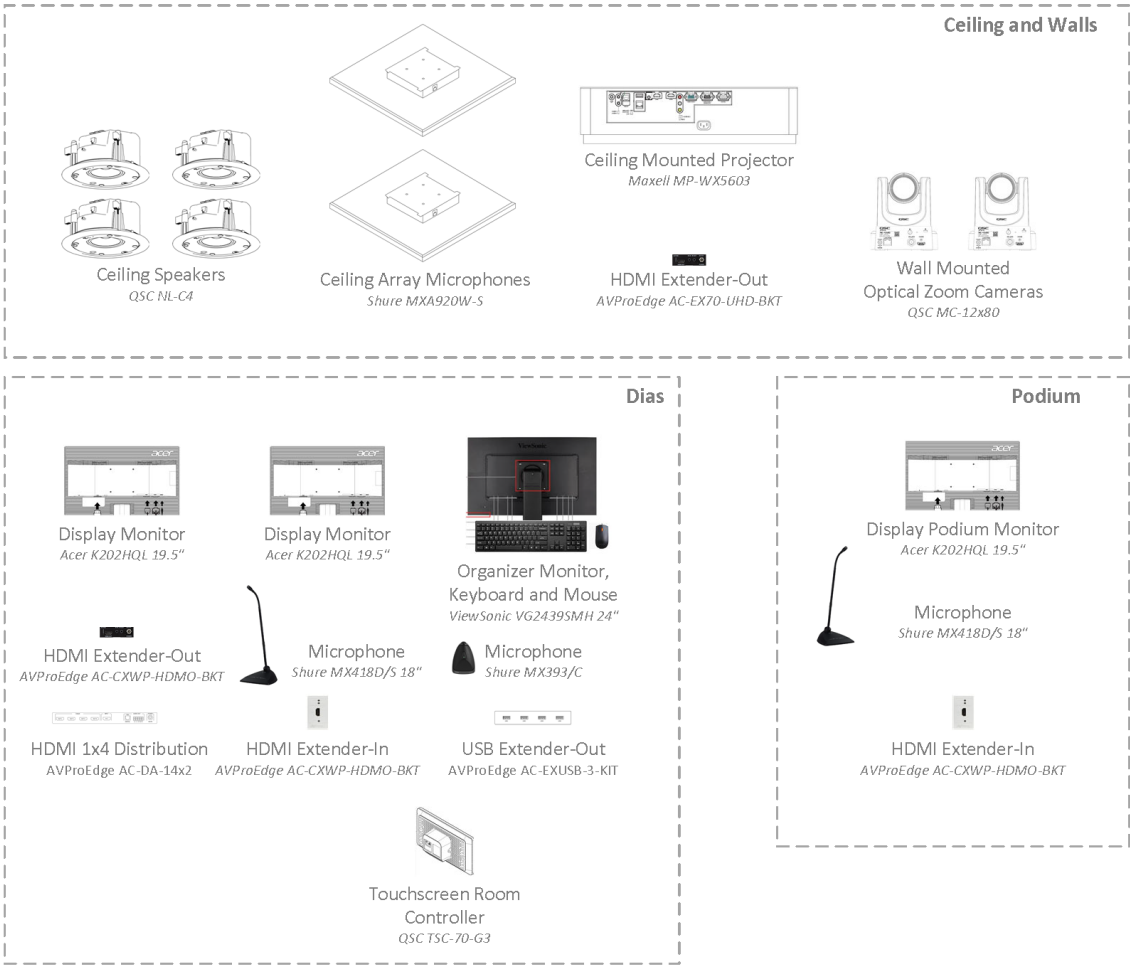
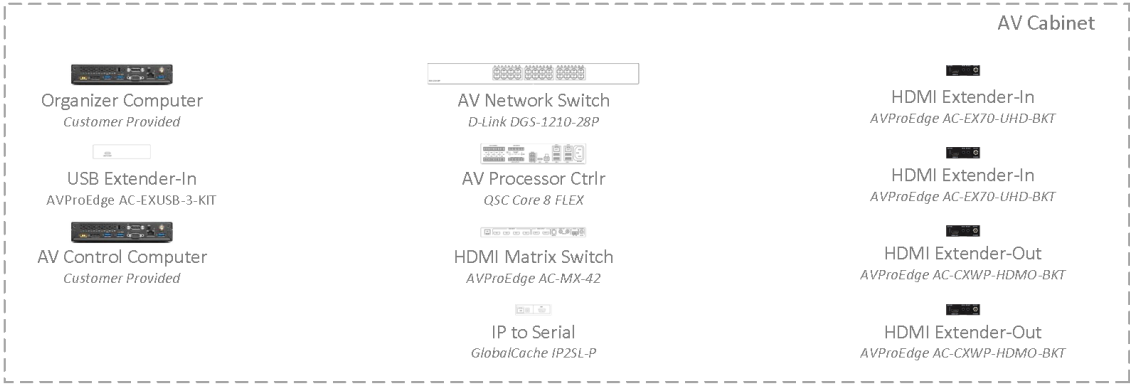


Image 3: Dias and Podium

COUNTY BOARDROOM



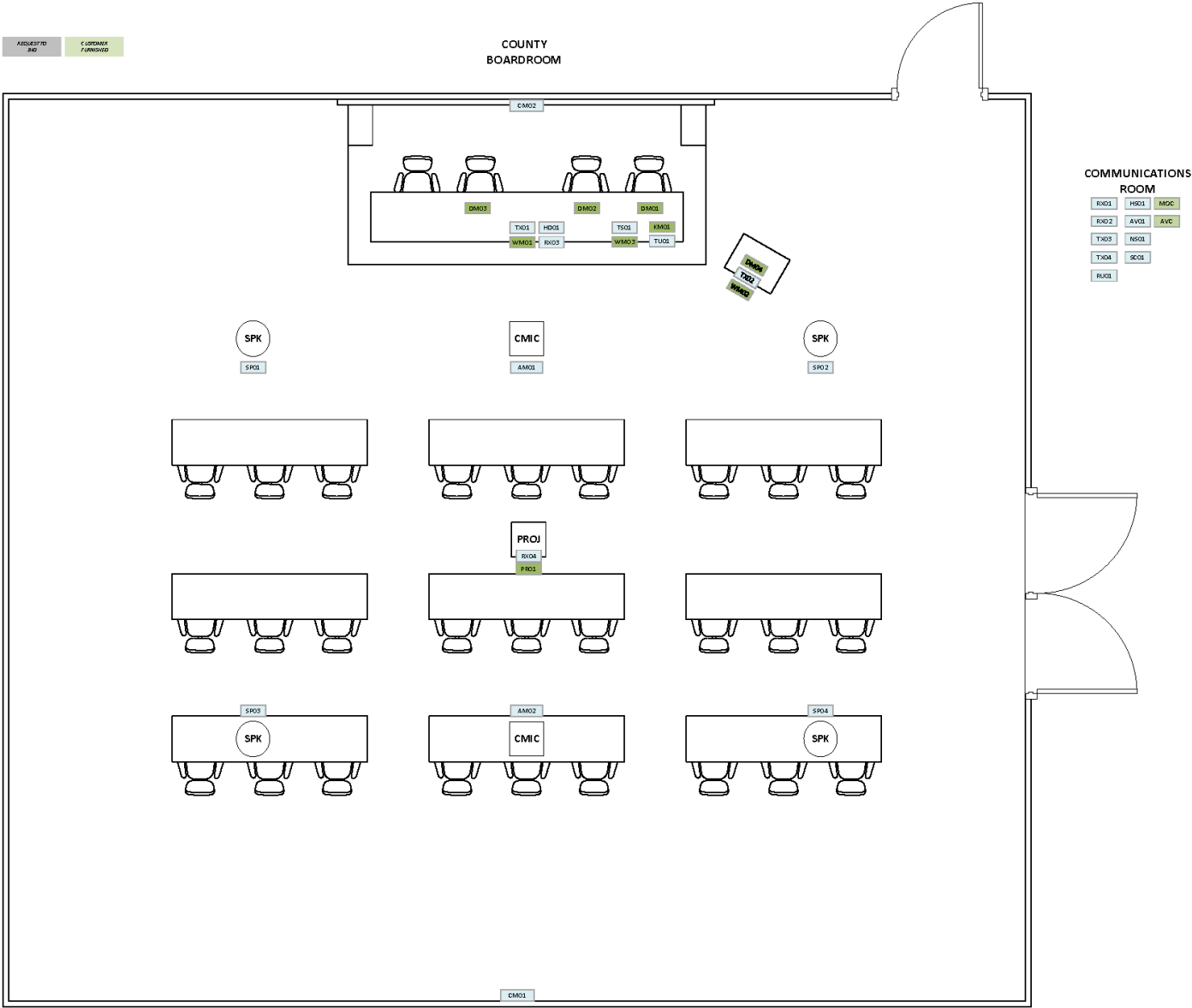
COMMUNICATIONS ROOM (MCR)



Clark County RFP
A/V System Upgrades
County Boardroom AVS Refresh

DIAS-HDMI-SRC AVProEdge AC-CXWP-HDMO-BKT HDMI-In HDBaseT-Out RS232 Power TX01	DIAS-HDMI-SRC AVProEdge AC-CXWP-HDMO-BKT HDMI-Out HDBaseT-In RS232 Power RX01	SPKR-NW Q-SYS NL-C4 LAN (PoE) SP01	PRESENTER-CAM Q-SYS NC-12x80 HDMI-Out LAN (PoE) Power CM01	ARRAY-MIC-N SHURE MXA920W-S LAN (PoE) AM01	DIAS-MIC SHURE MX418D/S AUDIO WM01	DIAS-MONITOR-1 ACER K202HQL 19.5 DVI-In DVI5-In Power DM02
PODIUM-HDMI-SRC AVProEdge AC-CXWP-HDMO-BKT HDMI-In HDBaseT-Out RS232 Power TX02	PODIUM-HDMI-SRC AVProEdge AC-CXWP-HDMO-BKT HDMI-Out HDBaseT-In RS232 Power RX02	SPKR-NE Q-SYS NL-C4 LAN (PoE) SP02	AUDIENCE-CAM Q-SYS NC-12x80 HDMI-Out LAN (PoE) Power CM02	ARRAY-MIC-S SHURE MXA920W-S LAN (PoE) AM02	PODIUM-MIC SHURE MX418D/S AUDIO WM02	DIAS-MONITOR-2 ACER K202HQL 19.5 DVI-In DVI5-In Power DM03
DIAS-DISPLAY AVProEdge AC-EX70-UHD-BKT HDMI-Out HDBaseT-In RS232 Power RX03	DIAS-DISPLAY AVProEdge AC-EX70-UHD-BKT HDMI-In HDBaseT-Out RS232 Power TX03	SPKR-SW Q-SYS NL-C4 LAN (PoE) SP03	DIAS-TOUCHSCREEN Q-SYS TSC-70-G3 LAN (PoE) USB-C TS01	IP2-SERIAL GLOBALCACHE IP2SL-P DB9-Serial LAN (PoE) Power SC01	ORGANIZER-MIC SHURE MX393/C AUDIO WM03	PODIUM-MONITOR ACER K202HQL 19.5 DVI-In DVI5-In Power DM04
HDMI-DISTRIBUTION AVProEdge AC-DA-14x2 HDMI-OUT-1 HDMI-OUT-2 HDMI-OUT-3 HDMI-OUT-4 Power HD01		SPKR-SE Q-SYS NL-C4 LAN (PoE) SP04	AV-SWITCH D-LINK DGS-1210-28P Port-01 Port-03 Port-05 Port-07 Port-09 Port-11 Port-13 Port-15 Port-17 Port-19 Port-21 Port-23 Port-25 C-Port-26 C-Port-27 C-Port-28 Power NS01	AV-PROCESSOR Q-SYS CORE 8 FLEX AUDIO-CH1 AUDIO-CH2 AUDIO-CH3 AUDIO-CH4 GPIO-IN1 GPIO-IN2 GPIO-IN3 GPIO-IN4 GPIO-IN5 GPIO-IN6 GPIO-IN7 GPIO-IN8 RS232-A USB-A LAN-A-USB1 LAN-A-USB2 Power AV01	ORGANIZER-KYBD-MS LENOVA Keyboard, Mouse USB-KYBD USB-M5 KM01	ORGANIZER-DISPLAY VIEWSONIC VGS2439SMH 24 DVI-In HDMI-In VGA-In Power USB-A USB-B AUDIO-IN AUDIO-OUT DM01
ORGANIZER-USB AVProEdge AC-EXUSB-3-KIT DEVICE-USB1 DEVICE-USB3 Power DEVICE-USB2 DEVICE-USB4 Power TU01	ORGANIZER-USB AVProEdge AC-EXUSB-3-KIT HOST-USB-C LAN Power RU01	HDMI-IN-SWITCH AVProEdge AC-MIX42 LAN HDMI-IN1 HDMI-IN2 HDMI-IN3 HDMI-IN4 Power RS232 HDMI-OUT-1 HDMI-OUT-2 AUDIO-OUT HS01			PROJECTOR MAXELL MP-WX5603 LAN HDMI-IN1 HDMI-IN2 HDMI-IN3 HDMI-IN4 Power AUDIO-IN1 AUDIO-IN2 AUDIO-IN3 COMPUTER-IN1 MONITOR-OUT AUDIO-OUT PR01	
PROJECTOR-DISPLAY AVProEdge AC-EX70-UHD-BKT HDMI-Out HDBaseT-In RS232 Power RX04	PROJECTOR-DISPLAY AVProEdge AC-EX70-UHD-BKT HDMI-In HDBaseT-Out RS232 Power TX04				REQUEST TO BID	CUSTOMER FURNISHED

Clark County RFP
A/V System Upgrades
County Boardroom AVS Refresh



ATTACHMENT – A2 BID SPECIFICATIONS

Please provide pricing for the following items

1) Hardware and Software

Quantity	Part	Mfr	Desc
1	CORE 8 FLEX	QSC	CORE 8 FLEX NETWORK +ANALOG I/O PROCESSOR AND CONTROL
1	SL-QSE-8N-P	QSC	CORE 8 Flex, Core Nano, NV-32-H (Core Capable). Scripting Engine Software License, Perpetual.
1	SL-QUd-8N-P	QSC	CORE 8 Flex, Core Nano, NV-32-H (Core Capable). UCI Deployment Software License, Perpetual.
1	SLDAN-16-P	QSC	Q-SYS Software-based Dante 16x16 Channel License, Perpetual.
1	TSC-70-G3	QSC	Q-SYS 7" PoE Touch Screen Controller for In-Wall Mounting. Color - Black only
1	TSC-710t-G3	QSC	Table top mounting accessory for TSC-70W-G3 and TSC-101WG3. Black
4	NL-C4-WH	QSC	Full-Range Low-Profile Ceiling-Mount Loudspeaker, White (PoE)
2	NC-12X80	QSC	12x Optical Zoom 80° Horizontal Field of View, PTZ Network Camera, PoE, with HDMI and SDI output.
2	MXA920W-S	Shure	Ceiling Array Microphone
2	AC-CXWP-HDMO-BKT	AV Pro Edge	HDMI Single Gang Decora Style Wall Plate (White) HDBaseT Basic Extender Kit (70M HD 1080p)
2	AC-EX70-UHD-BKT	AVProEdge	HDBaseT Extender Kit, 100m
1	AC-MX-42	AVProEdge	4x2 HDMI Matrix Switcher, 8k (1u)
1	DGS-1210-28P	D-LINK	28-Port Gigabit Smart Managed PoE Switch
1	IP2SL-P	Global Cache	TCP/IP to Serial (RS232) With Power Over Ethernet
1	AC-DA-14x2	AVProEdge	48Gbps 1x4 HDMI Distribution Amplifier
1	AC-EXUSB-3-KIT	AVProEdge	100M USB 3.2 Gen 1 Extender Kit

2) Shipping

3) Provision and Commissioning of Hardware and Software

4) Travel

5) Support and Maintenance

6) Licensing

ATTACHMENT - B1 Instructions and Terms and Conditions for Bid Responses

1. This project is named the Clark County Boardroom Audio Visual Refresh Project.
2. The project site is located at the Clark County Courthouse at 517 Court Street, Neillsville, WI 54456.
3. Pre-bid project site inspection is optional but strongly encouraged. To schedule a time to inspect the project site with a representative of Clark County, contact Mitch Weber at 715-743-8677 or by email at mitchell.weber@co.clark.wi.us.
4. The project shall be completed by Jan 15th 2027. Contractor(s) who fail to timely complete the work for the above stated milestones will be subject to a penalty of \$500.00 per calendar day as a liquidated damage until the work is completed.
5. Sealed bids shall be submitted to and received by no later than 4:30 PM on Nov 10th, 2026.
Attn: Mitch Weber, IT Director
517 Court Street, Room 205
Neillsville, WI 54456
6. Bids may also be submitted via email to clarkit@co.clark.wi.us at or before the date and time noted above.
7. Contractor is solely responsible to ensure the bid is received timely at the designated location. Bids will not be opened publicly and the bid will awarded on November 10th, 2026.
8. Bid packets may be obtained from the Clark County Information Technology Department at the address noted above for a fee or through email upon request.
9. Bids shall be sealed in an opaque envelope labelled with: 1) "Clark County Courthouse Access Control System Project Bid"; 2) bidder's name; and 3) bidder's address. Bids will not be accepted by fax. Contractor must provide an original bid and seven (7) additional copies.
10. Amendments to submitted bids will be accepted prior to the bid due date if such amendments are timely submitted: 1) in writing; 2) sealed or emailed as required above; and 3) signed by the same representative that signed the initial bid. Verbal bid amendments will not be accepted.
11. Submitted bids may be withdrawn prior to the bid due date if the withdraw request is submitted in writing and signed by the same representative that signed the initial bid. Verbal requests to withdraw a bid will not be accepted.
12. Errors in bid documents shall be crossed out, the correct information stated, and initialed by the individual signing the bid.
13. Questions on scope of work specifications or drawings shall be submitted in writing no later than two (2) business days before the bid due date. Interpretation of submitted questions will be issued as addenda and will be made available to contractors as soon as practical. No oral interpretations will be provided and Clark County, its employees, or agents are not responsible for oral explanations or interpretations. The contractor shall be responsible for inquiring as to any addenda that may be issued.
14. Any documents included in the submitted bid shall be fully completed and legibly printed or type written on the county provided forms (if provided). Any submitted bid shall remain effective for sixty (60) days from the date the bid is opened and cannot be withdrawn after the bid due date.
15. Any documents included in the bid packet and any responses/documents included in the bid shall be wholly incorporated into any agreement with the contractor that is awarded the contract.
16. When completing the bid response, complete the following:
 - a. Contractor information
 - b. Identify whether the contractor inspected the project site
 - c. Total cost for stated scope of work
 - d. Details cost per item(s), which would be included in the total cost
 - e. Signature of representative of contractor with authority to bind the entity
 - f. List of known subcontractors and portions of work each subcontractor will perform; if the identity of the subcontractor is unknown, the bid shall note "subcontractor TBD"
 - g. Note any deviations from specifications or any other information within the bid packet
 - h. Sworn statement by the contractor that it has not, either directly or indirectly, entered into any agreement or participated in any collusion or otherwise taken any action in restraint of free competition and that this bid

has been independently arrived at without collusion with any other bidder, competitor, or potential competitor. Also, that the contractor certifies that it has examined and carefully checked all bid documents, including, but not limited to, bid instructions and plan/specifications before submitting the bid. Contractor has prepared the bid from the bid documents and has submitted a bid that is accurate, complete, and fully compliant. Contractor hereby agrees to execute the contract, if offered, and provide all labor, services, materials, equipment, delivery, daily/final site cleaning, etc. required for the full and satisfactory completion of the work for the stated dollar amount and in strict accordance with the contract documents.

- i. Specification sheet and warranty information for materials (if available)
17. By submitting a bid, contractor asserts and agrees to the following:
 - a. Contractor has inspected or, at a minimum, was given the opportunity to examine the project site but declined to not inspect the project, and is satisfied as to the project site's conditions, obstacles, and other relevant variables that may impact the contractor's work.
 - b. Contractor agrees to the terms and conditions included in the bid packet including, but not limited to, the project specifications and draft agreement. The county reserves the right to make and negotiate changes to the draft agreement once the contract is awarded. The awarded contractor shall execute an agreement within twenty (20) days from date the notice of award is sent. Failure to timely execute an agreement may result in the county determining the contractor is not qualified and may withdrawal the award of contract at the county's sole discretion.
18. For bids over \$74,000, contractor will be required to provide separate payment and performance assurances for an amount at least equal the bid amount. For contracts exceeding \$74,000 but not exceeding \$148,000, the separate payment and performance assurances may be in the form of bonds, irrevocable letters of credit, or escrow accounts for the benefit of Clark County as the sole obligee. For contracts exceeding \$148,000, the separate payment and performance assurances shall be in the form of bonds. See Wis. Stat. 779.14(1m)(d) for more details. Any surety company shall be licensed to do business in Wisconsin. Payment and performance assurances are not required for bids in the amount of \$74,000 or less.
19. For all contractors awarded contracts, unless otherwise noted, the following insurance shall be obtained and maintained with Clark County, its officers, employees, and agents listed as additional insured parties:
 - a. Worker's Compensation:
 - i. Coverage A – statutory limits
 - ii. Coverage B – employer's liability limits
 - iii. Bodily injury by accident – minimum \$100,000 each accident
 - iv. Bodily injury by disease – minimum \$100,000 each employee; minimum \$500,000 policy limit
 - b. Comprehensive General Liability
 - i. Bodily injury – minimum \$1,000,000 per occurrence
 - ii. Property damage – minimum \$1,000,000 per occurrence
 - iii. Aggregate – minimum \$2,000,000 annual
 - c. Automobile Liability Insurance
 - i. Minimum \$1,000,000 per person
 - ii. Minimum \$1,000,000 per occurrence
 - d. Umbrella
 - i. Minimum \$1,000,000
20. Contractors shall not subcontract any work without the county's prior written consent. The subcontractors listed on a bid that are accepted by the county are acceptable to use.
21. The request for bids does not confer any rights to any prospective contractors and does not obligate Clark County to engage in any procurement or to purchase any items (i.e. labor, services, materials, and/or equipment).
22. Any costs associated with the preparation and submittal of a response to this request shall be the sole responsibility of the contractor submitting the bid and Clark County shall not be liable for any costs.
23. Any confidential or proprietary information shall be clearly marked as such on the submitted bid. Clark County will use discretion with regards to disclosure of such information contained in any bid with no guarantees such

information will not be disclosed as Clark County is subject to Wisconsin Public Records and other record-related laws. Once the bid is submitted, all bid documents become the property of Clark County.

24. This project will not need, nor does it have, a prevailing wage determination by the Wisconsin Department of Workforce Development.
25. Clark County claims exemption from Wisconsin State tax, property under sec. 77.52(1) (b), items under sec. 77.52(1) (c), goods under sec. 77.52(1) (d), or taxable services. A tax-exempt certificate can be provided upon request. Contractor shall not charge Clark County sales tax on purchases.
26. The award of contract shall be to the lowest, responsible/qualified bidder subject to the terms contained within the bid packet. Bids must be received by County at the address set forth herein on or before the date/time established. Bids received after the established receipt date/time may be ineligible for consideration and unless good cause is shown as to why the bid was not timely received. If good cause is proven to County's satisfaction, the bid will be considered.
27. Clark County reserves the following rights with respect to bids: 1) accept or reject any and all bids, or parts thereof; 2) waive defects and/or modify irregularities, informalities, technicalities, or inconsistencies; 3) accept for contract or negotiation a bid or portion of a bid; and/or 4) terminate negotiations and select the next most responsible bidder; prepare and release a new request for bids; and/or take any such action as the county deems appropriate if negotiations fail and/or the contractor(s) are deemed unqualified.
28. The approval of bids are contingent on Clark County governing body approval.
29. Any agreement between the County and contractor that is awarded the contract is conditioned on the Clark County Board of Supervisor's appropriation of funds for the project's purpose.
30. Clark County reserves the right to interview contractors who submit bids to determine if the contractor is qualified. Offerors may be required to make presentation(s) to the Clark County Board of Supervisors or other county governing bodies upon request.
31. Upon the notice of award to a contractor, contractor shall provide to Clark County any and all required documents (i.e. proof of insurance, payment/performance assurance, etc.) within twenty (20) days from date the notice of award is sent. Contractors awarded contracts shall verify all information and measurements at the project site and specifications before commencing any work and/or ordering any materials. Contractor shall be responsible for correctness and county shall not be responsible, including, but not limited to, contractor ordering unnecessary materials, for contractor's failure to verify information and measurements prior to commencing work or ordering any materials.
32. Deliveries of equipment shall be FOB to the Clark County destination listed on the purchase order or contract. Title and risk of loss shall not pass to Clark County until receipt and acceptance takes place at the FOB point.
33. The contract between Clark County and the awarded contractor shall consist of the agreement (draft or amended); documents in the bid packet; submitted bid and exhibits; bid security (if required); performance and payment bond (if required); specifications; drawings; addenda; and any other referenced documents in bid packet.
34. Contractor and listed subcontractors shall be licensed, certified, accredited, and/or meet all the necessary qualifications to perform the services/work bid for with proof provided to county upon request. To assist the county in assessing the qualifications of a contractor, each contractor responding to this request may be required to furnish evidence satisfactory to the County that the contractor, including completion of the Narrative Bid Requirements and Bidder's Qualification Statement, has: 1) the financial ability to provide the services/work and complete the contract; 2) the license, certification, accreditation, and/or meets all the regulatory requirements to perform the services/work bid for; 3) skills, judgment, experience, integrity, capacity, and resources to capably provide the service or complete the contract; 4) the necessary facilities, staff, personnel, and equipment to provide the service and/or complete the contract; 5) demonstrated ability to satisfactorily perform the work in a prompt and conscientious manner; and 6) demonstrated ability to comply in situations where the award is contingent on special considerations subject to the nature of the service or contract. A Bidder's Qualification Statement must be completed and submitted with the bid or prior to the bid due date. The contractor shall include a list of at least three (3) customers, which includes the customer's address, phone number, email, contact person, contact person's phone, and email, where the contractor provided goods and/or services similar to those that were bid for. The list shall include a brief description of the scope

of the contract and shall include reference to any change orders or departures from originally contracted work which may apply. References shall be selected to reflect the size and complexity of this project.

35. Clark County may investigate as it deems necessary to determine the qualifications of a contractor to perform the services/work bid for to the county's satisfaction. Such investigation may include screening the information that is provided by the contractor or alternative information that is identified by the county. Clark County reserves the right to reject any bid if the contractor or subcontractor is unqualified as determined by the sole discretion of the county without further explanation. If a subcontractor is rejected, such rejection does not relieve the contractor of its obligations to perform the work pursuant to the contract.

NARRATIVE BID REQUIREMENTS

Please respond to the following on separate sheets of paper:

- 1) Describe your company's ability to provide similar services as described in this request including years of experience and why your company would be able to provide the best solutions for Clark County.
 - Quantity of employees in your company.
 - Channel partner level as authorized reseller of requested brands.
 - Commissioner training and certification
- 2) Do you have any current customers (preferably government) with a similar configuration using the same brands being used here? If so, please list and include contact names and numbers of each.
- 3) Please provide two references where you provide similar products and services. Include a contact name and phone number for each.
- 4) How will your solution help Clark County achieve the objectives described in this request, maximize our investments and drive future cost saving.